Finance Update **August 2026**
David B., Treasurer

The following update is based on the unaudited financial statements for the period that ended 6/30/2026 as well as a revised 2026 budget approved by the Board of Trustees in the July meeting.

Revenues (Income)
Revenue consists mainly of literature sales and contributions. Other revenue sources include magazine sales, *Mobile App* Daily Reflection subscriptions, and investment gains or losses. Literature sales for June were $236,373, below budgeted expectations, while Contributions for June were $247,853, which is also below budgeted expectations. See the table below for June YTD Actuals versus Budget.

Expenses
The largest categories of expenses consist of WSO Staff salaries and associated costs (payroll taxes and benefits), technology support, Conference costs (including interpretation), and office expenses (postage, telephone, stationery, supplies, printing, Canadian office). Expenses for June were $620,873. See the table below for June YTD Actuals versus Budget. We continue to monitor all expenses and reduce them wherever possible.

Investments
Our ample reserve is contained mostly in the Reserve Fund under the careful watch of our investment manager and the Finance Committee. Strong market performance in June resulted in a favorable rate of return on the portfolio of $117,218. The June gains increased the YTD results in the Reserve Fund to a gain of $610,715. Our investment accounts will continue to be sensitive to market conditions.

Net Increase/(Decrease)
The change in net assets, revenues less expenses, results in a June, YTD operating deficit of ($131,709), which is essentially on budget.

2026 YTD Results and Budget

	2026 YTD Actuals	2026 YTD Original Budget		2026 Budget	
				Original	Revised
Revenue					
Literature Sales—net	$1,013,573	$1,152,998		$2,475,000	$2,140,490
Contributions*	$1,985,505	$1,809,807		$3,431,520	$3,431,520
Other income	$337,074	$408,676		$773,600	$753,600
Total Revenue	$3,336,152	$3,371,481		$6,680,120	$6,325,610
Total Expenses	$3,467,861	$3,505,381		$6,665,009	$6,684,000
Change in Net Assets Incr/(Decr)	($131,709)	$(133,900)		$15,110	($358,390)

*** YTD Actual Contributions include $667,416 of Bequests**

Reflections and Insights

Concerns discussed in recent COB Letters regarding ongoing declines in literature sales continued into this past quarter, and now contributions have softened over the last couple of months as well. Bequests from members have helped our performance this year, but we remain behind budget through June even with these bequests. The WSO carefully watches spending while still providing the services that the fellowship asks of the WSO. Overall, our revenues have been less than our expenses, resulting in a deficit.

The WSO routinely reviews financial performance each mid-year and prepares a revised budget for the remainder of the year when warranted by actual results against expectations. With overall soft literature sales, the revised 2026 budget projects lower revenues for the year: $6,325,614, a reduction of more than $350,000. Expenses for the year are essentially the same as in the original budget, which now results in a deficit of ($358,390) for the year with the reduced revenue. The Finance Committee reviewed the details of the revised budget and recommended to the Board of Trustees that they approve the revised budget, which they did in the July meeting after discussion.

Through this year, we have discussed how two of our key spiritual principles, hope and trust, are captured in our budget. While we trust that our members will come through with increased purchases of Conference Approved Literature and contributions to fund the services they request of the WSO, we as leaders must do the footwork to continue to spread the message about the needs of the organization. This is part of showing self-support through our Seventh Tradition.