

## Finance Committee Update

Jennie M., Treasurer

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The following update is based on the unaudited financial statements for the period ended December 31, 2016:

The General Fund recorded a gain of \$88,153 for this period, compared to a loss of \$361,025 this period last year. That represents an improvement of \$449,178 over this period last year. This is mainly due to an increase in contributions. Revenue from literature sales was slightly below that of 2015, but exceeded budgeted expectations by almost \$115,000. The General Fund investment income totaled \$17,000 but was offset by currency exchange costs of \$49,000. The big news is that 2016 Contributions for the year exceeded 2015 Contributions by \$448,761 which allowed us to return any transfers from the Reserve Fund back to the Reserve Fund.

### **Income:**

Literature sales were \$3,337,651 for this period, compared to \$3,415,146 U.S. at this time last year. Gross profit on literature sales was \$2,714,877 U.S. (81% of sales), compared to \$2,822,801 for 2015. Contributions were \$2,098,098 for 2016, compared to \$1,649,337 last year—an increase of 27.21% and exceeding budgeted projections by almost 17%! *Forum* subscription income was \$251,900 for 2016, an increase of 9.18%. This reflects the additional subscriptions purchased due to the suspension of the complimentary group copies of *The Forum*.

### **Expenses:**

Actual operating expenses were \$4,945,884 for the year, compared to \$5,115,292 last year and slightly under budget. Expenses were below budget due to some staffing changes and some cost-saving implementations during the year.

### **Reserve Fund:**

The fair value of investments in the Reserve Fund totaled \$5,135,790 at December 31, 2016.

### **Outlook:**

Having exceeded budgeted projections of contributions by such a large margin, we were able to end the year with a surplus without drawing from the Reserve Fund. If we are able to sustain this level of contributions and even increase it a bit each year, Al-Anon Family Groups and the World Service Office will be able to offer services and support those carrying the message in the coming years.